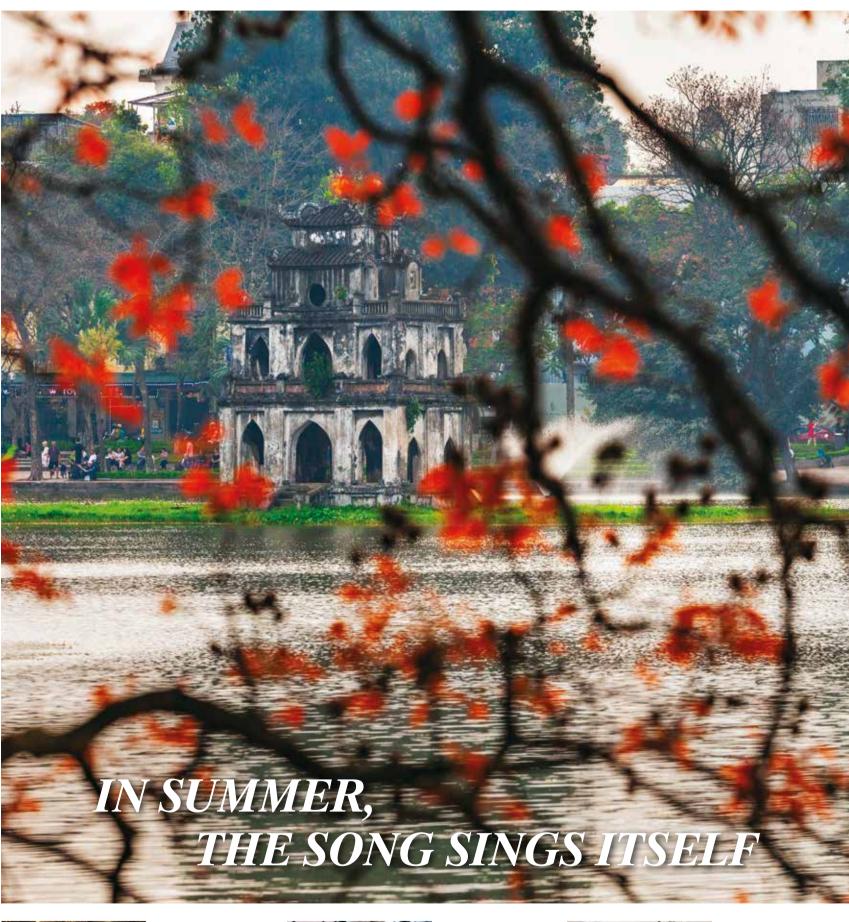
# EHG The EHG post



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The inspiration behind one of EHG's most elegant of elegant hotels

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**Do Van Dan (Mr.)** Chairman/CEO

Elegance Hospitality Group

# Chairman's message

#### OUR PEOPLE, OUR INSPIRATION, OUR SERVICE - LET US BE THE HIGHLIGHT OF YOUR VIETNAM STAY

Welcome to Hanoi and another edition of the EHG Post. This is our chance to inform you of new initiatives, who the people are behind the scenes working tirelessly to make your stay extra special and some cultural highlights of Hanoi and the north.

After nearly 20 years in the business we proudly present our latest La Siesta hotel – La Siesta Premium Hang Be. Meet the team who masterminded this property and who ensure EHG never stands still.

Behind every successful business is a great team of people. EHG's exceptional staff is one area setting us apart from the rest and is a testament to our recruitment, training and career progression programs. Talented young Executive Chefs who have scaled the ranks, create some of the best Vietnamese and international dishes; bartenders with experimental freedom conjure up unique cocktail magic, while the La Spa business flows smoothly under its dynamic leadership.

Take time to explore outside Hanoi. Head north on a weekend escape to the highest mountain in the Indochinese Peninsula and the rice terraces of Sapa, the emerald waters of Ha Long Bay or south to the mystical scenery of Tam Coc in Ninh Binh province.

A trip to Vietnam never ceases to amaze and we are confident EHG hotels will be the highlight of your stay.

On behalf of all our staff we wish you happy late spring and early summer in Hanoi.



We are able to combine a five-star experience with



# THE DREAM TEAM

### The inspiration behind one of EHG's most elegant of elegant hotels

20 years ago Do Van Dan and his team of five were running just one 10 room basic mini hotel. The property was small but dreams of success were big. Fast forward where today EHG's luxury La Siesta hotel brand is famed as a trendsetter in Hanoi's hospitality industry. Every staff member has contributed to EHG's success; in particular, a trio with nearly 10 years' working partnership setting up eight hotels including a resort.

Meet: **Pham Trung Dung, Ha Van Hai, Dao Van Van** together with **Nguyen Van Luc** who are responsible for the group's latest hotel: La Siesta Premium Hang Be.

Before joining EHG as GM of Elegance Ruby in 2010, Dung became familiar with the Company through his nine years spent as an English speaking tour guide. Now GM of both La Siesta Classic Ma May and La Siesta Premium Hang Be, he is also the hotel group construction project leader. Hai, a builder by trade, was part of the Elegance 2 hotel building operation in 2006. He so impressed the management team that he was hired as full time IT & maintenance staff. Now, as Head of Engineering & IT he spearheads hotel technical construction. Of the three, Van is the longest serving. He started as a housekeeper and immediately demonstrated great potential and quality management skills. He runs EHG's housekeeping department overseeing every single guestroom detail, housekeeping staff recruitment and training. Joining this dream team in their latest venture is Nguyen Van Luc, Executive Assistant to the GM. Being part of La Siesta Premium Hang Be from the start is a good training ground for this future GM, who shows great potential. As Dung points out: "a skilled GM needs to know absolutely everything about their hotel right down to every brick, nut and bolt".

They admit La Siesta Hang Be has been their most challenging hotel project. The building, a former hotel, had a number of design flaws which called for clever creative solutions. The team rose to the challenge with outstanding results. To quote Dung "the guest experience is our priority. We really wanted to create something special".

The team works seamlessly together. They know how one another operates, the expectations and how to create what appears impossible. Most importantly they understand Dan's mind and his vision. Happy and proud to be part of EHG, they aspire to lead the way in the search for perfection.

a down-to-earth personality.



### What's On

# F&B promotions May & June 2019 Late spring, early summer

EHG's restaurants and bars have a great selection of food and beverage offers during late spring and early summer



#### HAPPY HOUR

Buy 1 get 1 free on local beers, mixed drinks Buy 2 get 1 free on all cocktails, Trappist and craft beers Applies to cocktail menu and imported beers Available 17:00-19:00 *Twilight Sky Bar* 

**SUMMER FRESH FRUITS COCKTAIL PROMOTION** *Twilight Sky Bar* 

**SATURDAY NIGHT LIVE MUSIC** Available 21:00 – 23:00 *Twilight Sky Bar* 

**SUMMER SEAFOOD PROMOTION** *Red Bean Cau Go* 

SPECIAL SET MENU FOR INTERNATIONAL CHILDREN'S DAY 1 June 2019

Red Bean Cau Go



RED BEAN NGUYEN QUANG BICH RESTAURANT & THE DEN BAR Add: 12 Nguyen Quang Bich Str., Hoan Kiem Dist., Hanoi Tel: (+84-24) 3923 4026



#### HAPPY HOUR

Buy 1 get 1 free on classic cocktails, mixed drinks, wine by the glass and beers Available 17:30-18:30 *Red Bean Nguyen Quang Bich* 

#### TRENDY STREET FOOD BUFFET LUNCH

Enjoy over 63 street food dishes from all around Vietnam Price at VND265,000++/ person Available 12:00 – 15:30 daily *Red Bean Nguyen Quang Bich* 

#### MAY DAY PROMOTION

Available 1 to 5 May inclusive • Trendy Street Food Buffet Lunch: 1 complimentary meal for a group of four or more. Requires advance booking, offer excludes drinks

• À la carte menu: complimentary 1 bottle of beer or 1 soft drink per person with advance booking Red Bean Nguyen Quang Bich

#### INTERNATIONAL CHILDREN'S DAY CELEBRATION

Available 25 May to 5 June inclusive • Special Trendy Street Food Buffet Lunch Combo: special price of VND397,000 per 1 adult and 1 child Requires advance booking, offer excludes drinks • À la carte dinner menu: 1 complimentary dessert per child Red Bean Nguyen Quang Bich

#### FRIDAY NIGHT MUSIC AND COCKTAILS

Live music and signature cocktail demonstrations Every Friday night 21:00-23:00 *The Den Bar* 

#### **EVENING COCKTAILS**

Enjoy a selection of cold cuts and canapés with a choice of 1 drink (a glass of house wine, beer or selected cocktails). Available every evening 17:30-19:30 Price at VND299,000++ per person. 10% discount for in-house guests. The Den Bar



#### HAPPY HOUR Early evening:

Buy 1 get 1 free on mocktails, classic cocktails and mixed drinks (gin, rum, tequila, vodka and whiskey with soft drinks) Buy 2 get 1 free on signature cocktails Available 15:30-18:30 daily

*Late evening:* Buy 2 get 1 free on our selected menu Available 22:00-23:45 daily

The more the merrier for beer lovers: Local beer combo 4 bottles: VND 200.000++ VND 6 bottles: VND 280.000++ VND 8 Bottles: VND 300.000++ VND *Red Bean Bar* 

**SUMMER SET LUNCH** - Save up to 40% Enjoy our 3-course set lunch of signature dishes and get 20% discount on a bottle of wine ordered with set menu Available 11:30-15:00 daily *Red Bean Ma May* 

#### **LIVE MUSIC PERFORMANCE** Every Sunday night 19:30-21:30 *Red Bean Bar*



**THE GOURMET CORNER RESTAURANT** & DIAMOND SKY BAR Add: 32 Lo Su Str., Hoan Kiem Dist., Hanoi Tel: (+84-24) 3935 1632





#### HAPPY HOUR

Buy 2 get the 3rd one free on classic cocktails, craft beers, mixed drinks and wine by the glass Available 17:00-19:00 daily The Gourmet Corner & Diamond Sky Bar

20% DISCOUNT ON YOUR FIRST MEAL WITHIN 24 HOURS CHECK IN The Gourmet Corner

#### LIVE MUSIC BAND

Saxophone & Violin, every Wednesday night 20:30 - 22:30 Live Music band, every Saturday night 20:30 - 22:30 *Diamond Sky Bar* 

**CLOUD NINE RESTAURANT & LIGHTHOUSE SKY BAR** Add: 27 Hang Be Str., Hoan Kiem Dist., Hanoi Tel: (84-24) 3929 0011

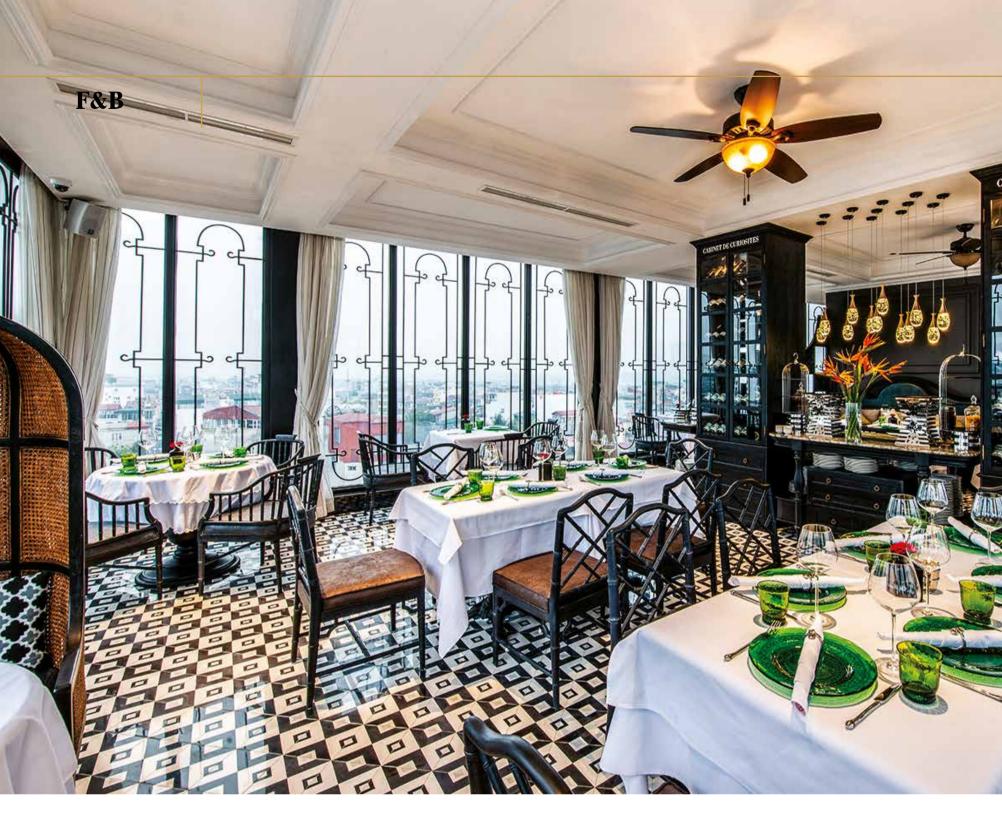


#### HAPPY HOUR

Buy 1 get 1 free on local beers, mixed drinks Buy 2 get 1 free on all cocktails, Trappist and craft beers Applies to cocktail menu and imported beers Available 17:00-19:00 Lighthouse Sky Bar

**SET & SAVE** 

Enjoy a 15% discount on lunch and dinner set menus *Cloud Nine Restaurant* 



# DINE AROUND WITH EHG

With four restaurant brands encompassing eight branches across seven properties one is spoilt for choice and does not have far to go to experience the best of Vietnam's varied cuisine, as well as a selection of popular international dishes.

La Siesta's Red Bean is EHG's flagship restaurant named after the simple red bean which symbolizes love and fidelity. The Red Bean brand promotes modern Vietnamese cuisine through a culinary and historical journey of colors, aromas, textures and tastes living up to its reputation of "dine at Red Bean and fall in love with Vietnam"

**Red Bean Cau Go** is one of the most iconic branches with a design harking back to the Indochina era and stunning views over Hoan Kiem Lake.

#### **RED BEAN CAU GO**

7th floor, La Siesta Premium Cau Go, 1 Cau Go Street, Hanoi Seating capacity 50 Breakfast 06:30-10:00 Lunch through to dinner 11:30 – 22:00 Last orders 21:45 Afternoon tea 14:30-17:00 **Red Bean Nguyen Quang Bich** has a cozy modern "New York" loft look and feel with quaint views over the tiled rooftops. A highlight is the buffet lunch featuring 60+ much loved and lesser-known street food dishes from around Vietnam

#### **RED BEAN NGUYEN QUANG BICH**

8th floor, La Siesta Trendy Nguyen Quang Bich 12 Nguyen Quang Bich Street, Hanoi Seating capacity 65 Breakfast 06:30-10:00 Street food buffet lunch 12:00-15:30 Dinner 16:30 – 22:00 Last orders 21:45 Happy Hour 17:30-18:30

**Red Bean Ma May** with its mini 'Cheers' style bar, was the very first Red Bean to open (in 2014); a quiet oasis, it is the most classic and cozy of all the branches.

#### RED BEAN MA MAY

Ground floor, La Siesta Classic Ma May 94 Ma May Street, Hanoi Seating capacity 65 Breakfast 06:30-10:00 Lunch through to dinner from 11:30 – 22:00 Last orders 21:45 Happy Hour 15:30-18:30 daily

**Red Bean Hoi An** is light and spacious with a menu featuring dishes from across Vietnam with an emphasis on iconic Hoi An favorites and Quang Nam Province fare



#### **RED BEAN HOI AN** Ground floor, Classic Wing, La Siesta Hoi An Resort &

Spa Seating capacity 108 (52 inside, 56 outside) Breakfast 06:30-10:00 Lunch through to dinner from 11:30 to 22:00 Last orders 21:45

Happy Hour 16:00-18:00 and 20:30-22:00

An additional four individual restaurants to experience on your culinary tour are The Gourmet Corner, Cha Ca Lang and Cloud Nine in Hanoi and Hoi An's The Temple.

**The Gourmet Corner** is EHG's first ever restaurant which opened in 2010 and as such retains a special place in our hearts. It enjoys panoramic views of Hanoi across Hoan Kiem Lake, the Red River and an ever-growing skyline which create stunning backdrops particularly at night

#### THE GOURMET CORNER

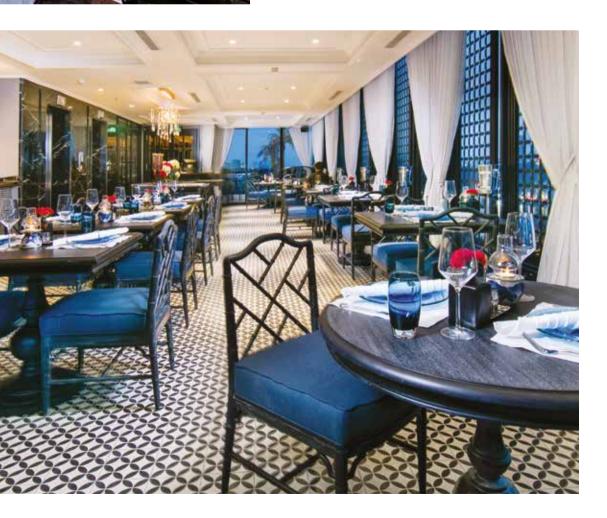
12th floor, La Siesta Classic Lo Su, 32 Lo Su Street, Hanoi Seating capacity 50 Breakfast 06:30-10:00 Lunch through to dinner 11:30 - 22:00 Last orders 21:45 Happy Hour 17:00-19:00

**Chả Cá Lăng** is named after the fish dish this restaurant is famed for – Cha Ca, one of Hanoi's iconic dishes dating back over 100 years.

#### CHẢ CÁ LĂNG

Ground floor, E Central, 18 Lo Su Street, Hanoi Seating capacity 20 Breakfast 06:30-10:00 Lunch through to dinner 11:30 - 22:00 Last orders 21:30

**Cloud Nine** is aptly named. To be on Cloud 9 means to be a blissful state of happiness and we are confident after dining here you will feel extremely happy. Cloud Nine is located on 9th floor of La Siesta Premium Hang Be and is probably the most dramatic of all our restaurants. Walls of floor to ceiling windows give 360 degree stunning



views giving the feeling one is dining high in the clouds above Hanoi.

#### CLOUD NINE

9th floor, La Siesta Premium Hang Be, 27 Hang Be Street, Hanoi Seating capacity 80 Breakfast 06:30-10:00 Lunch through to dinner 11:30 - 22:00 Last orders 21:45

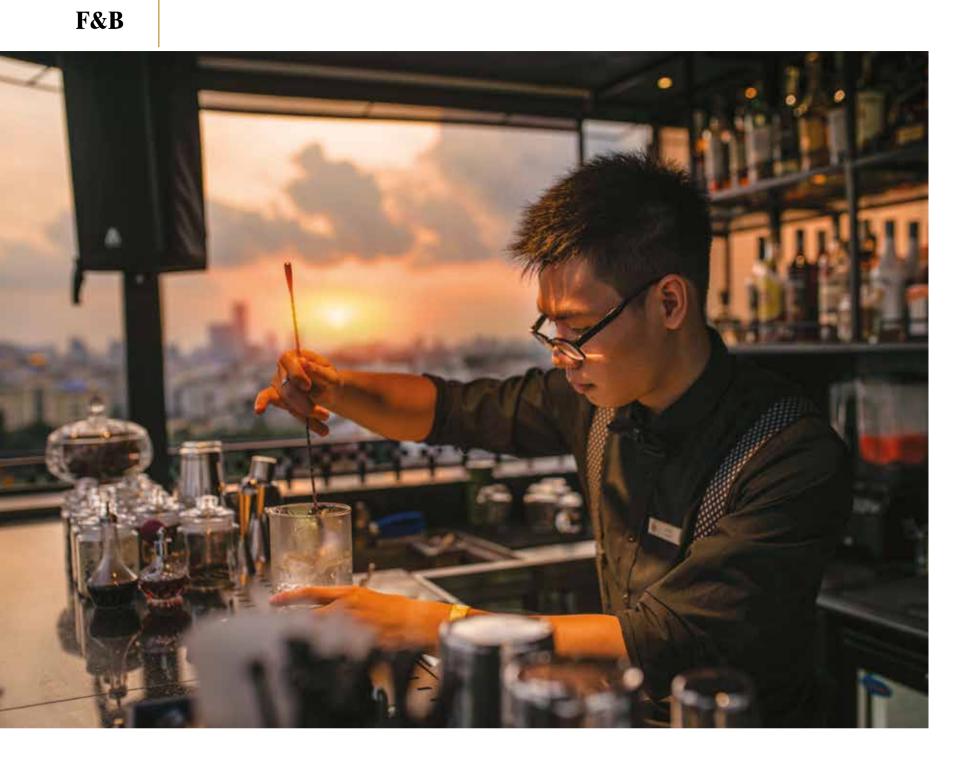
Happy Hour 17:00 – 19:00

**The Temple**, named after a traditional place of worship which borders the resort's grounds, is the second restaurant at La Siesta Hoi An Resort & Spa. Its fusion menu focuses on sumptuous seafood dishes, tender meat and fresh vegetables combining the flavors of Asia with the best of French and Italian cuisine.

#### THE TEMPLE

Ground floor, Club Wing, La Siesta Hoi An Resort & Spa, 132 Hung Vuong Street, Hoi An Seating capacity 66 (including bar area) Breakfast 06:30-10:00 Lunch through to dinner from 11:30 to 22:00 Last orders 21:45 Happy Hour 16:00-18:00 and 20:30-22:00







**COCKTAIL MAGIC** 

Scan here, get there!

#### MAGICIAN, STORYTELLER AND THEATRICAL PERFORMER - WHAT MAKES A GREAT MIXOLOGIST

A barman's job is much harder than you may think. He/she must work long unsocial hours especially at night and weekends, have an infinite memory for drinks and ingredients, be a skilled storyteller and magician in creating cocktails and every day work this physically demanding job with passion.

EHG's bars owe their success to highly creative and dedicated



barmen and mixologists. In Hanoi the team numbers more than 35 bar staff. At the Twilight, Diamond and Lighthouse sky bars, as well as The Den Bar and Red Bean 'Cheers' style bar, the guys each work six nights a week, occasionally seven, and every weekend, from 4pm to at least midnight. They relish the challenges of their job and particularly love taking the stage when making and presenting one of the most popular items on the menu - the cocktail. This is more than a drink, it is an art form with a story behind each name, brought to life by the mixologist. EHG bars feature favorite global classics including Old Fashioned, Maitai, Classic Martini, Manhattan, Singapore Sling and so on. The bar staff, specially trained by one of Vietnam's top mixologists, have also devised their own cocktails particular to EHG bars and these feature on the Signature Cocktail menus. They are unique creations and Vietnamese twists on the classics. Across the bars the most popular signature cocktails are three versions of the classic Martini - Espesstino (combined with espresso) and two with fruit infusions (Passion and Lychee Martinis) and three uniquely crafted cocktails: La Vie en Rose, named after Edith Piaf's song, means 'seeing life in pink'; The Rooster incorporates Vietnamese flavors such as chili and is decorated as a rooster while the Legendary Botanist was invented one early morning with limited ingredients to hand.

Take a tour of the bars and choose your favorite cocktail.

# THE YOUNG AND GIFTED PUTTING EHG'S RESTAURANTS ON THE MAP

Thanks to home grown talent, Red Bean and the Gourmet Corner are major players in Hanoi's restaurant scene, which continues to develop in sophistication and creativity. EHG's young, talented and stylish chefs are making a name for themselves and consistently impressing diners. We meet four of EHG's Executive Chefs in Hanoi:

#### Nguyen Van Long, Executive Chef – The Gourmet Corner Restaurant

No one in Long's family could understand his aspirations to become a chef, meaning he had to battle hard against prejudices. Inspired by TV celebrity chef programmes and heeding invaluable advice, such as how to accept criticism, stood him in good stead. He joined the Gourmet Corner as a cook when it opened in 2010 and reveled in being part of this new restaurant venture. Now nine years later, as the restaurant's Executive Chef, Long's passion, creativity and hard work values he instills in aspiring chefs - has paid off. He respects his team's friendliness and unity and is proud of the success and the contribution he has made.

#### Dang Xuan Hao, Executive Chef - Red Bean Ma May

Graduating from Hoa Sua Economics & Tourism College (established to help the poor, disabled, orphans, street kids and disadvantaged youth) Hao's story is one of dedication, perseverance and battling against the odds. Seven years working in a variety of European and Vietnamese restaurants in Hanoi helped him secure a job as cook at the Gourmet Corner. It was a testament to his skills when he was invited to help establish the five-star standard Temple Restaurant at La Siesta Resort in Hoi An. Once The Temple was successfully operational Hao returned to Hanoi and to a further promotion. Now as Red Bean Ma May's Executive Chef, he continues to take the restaurant brand from strength to strength.



Dinh Van Manh, Executive Chef





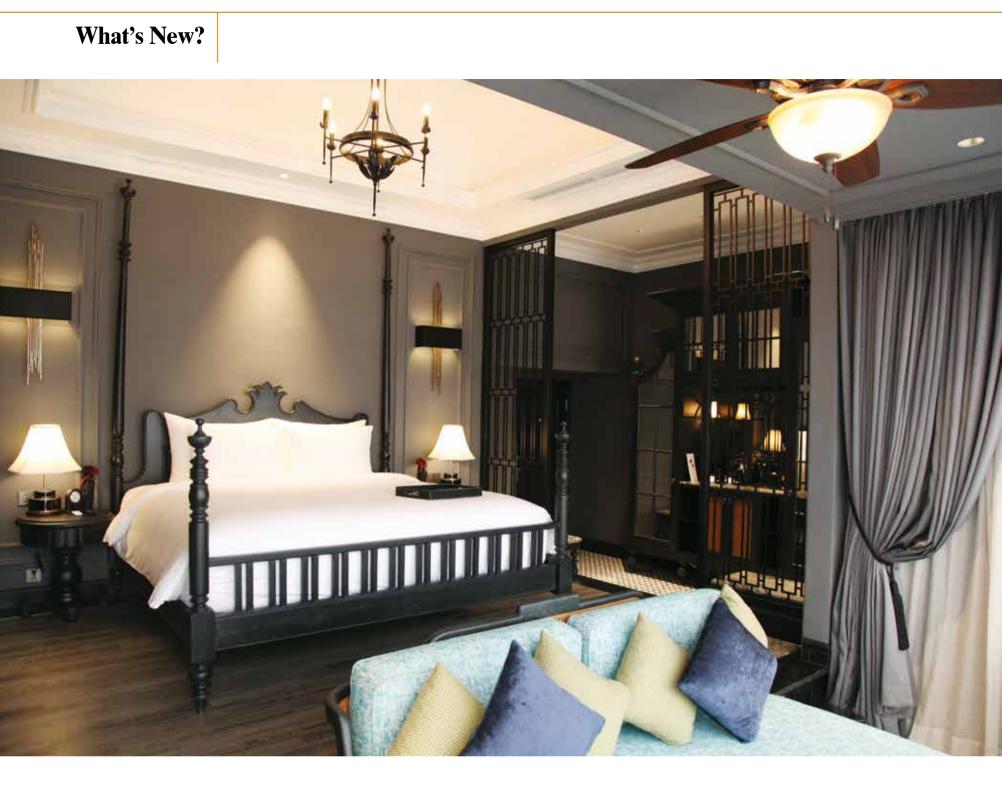


#### Dinh Van Manh, Executive Chef – Red Bean Nguyen Quang Bich

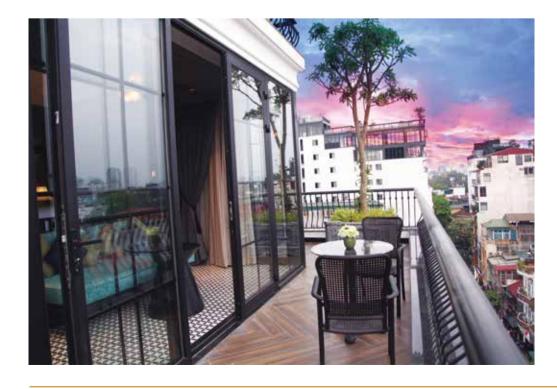
Manh, a gentle, humble man, was born into a farming family. He was inspired by his mother, who taught him how to cook and then gained the confidence and self-belief to be become a chef while studying at Hanoi Tourism College. He is driven by a desire to introduce diners to the very best of Vietnamese cuisine. After stints at the Sheraton and Hilton Hanoi Opera Hotels he brought his passion to EHG's Red Bean restaurants. He relishes the creative freedom to experiment with menus while at the same time ensuring Red Bean stays true to the values and traditions of Vietnam's food, respecting the requirements of each dish and compromising on nothing.

#### Ngo The Hoang, Executive Chef – Red Bean Cau Go

Hoang's mother inspired his love of cooking and he knew his destiny was to become a chef. Like Hao he learnt his trade at Hoa Sua. Giving back what it gave him he stayed at the school for another 10 years as a teacher and mentor to new aspiring chefs. He then seized an amazing opportunity to work in the restaurant trade in France and Luxembourg for two years where he was exposed to invaluable new ways of working. Back in Hanoi after a stint at Pots'n Pans restaurant and Dương's he found his home at Red Bean Cau Go. With a passion for both Asian flavors and European cuisine, he creates inspired fusion dishes combining his Asian heritage and international experience.



# LUXURY ACCOMMODATION WITH A VIEW



Do you have a very momentous occasion to celebrate, or maybe you just want to give that special someone in your life a wonderful treat? Then the Penthouse Suite here at La Siesta Premium Hang Be is the perfect venue.

Tastefully decorated in restful shades of greys, taupe and brown, the suite, which accommodates two people, is situated on the 8th floor. Majestically taking pride of place at the front of the hotel it features a three-sided 20 square meter balcony offering panoramic views of the city streets and rooftops.

The luxuriously appointed 40 square meter bedroom features a four poster double bed standing on a raised platform facing the French patio doors which open onto the balcony. In addition, there is a soft seating area with sofa and coffee table where you can relax and enjoy the city views.

The beautifully appointed bathroom features not only a bathtub but also a walk-in shower and there is a separate wash hand basin and toilet. All the bath products provided are of the highest quality, guaranteed to pamper and enhance the enjoyment of your stay.

# IN THE SPOTLIGHT LA SPA DIRECTOR: MS BUI THI KIM CUC

### Leading by Example



#### How has your previous work experience helped you with building the La Spa brand

I started my working life in the events management industry and at one point also ran my own wedding planning business. These opportunities, together with managing the reception of an exclusive spa in Hanoi, equipped me with the key skills and understanding of how to establish and operate a top class spa business.

## What differentiates La Spa from other spas?

La Spa concentrates on a personalized service by listening to what each and every customer wants. For example, from the menu each person can choose their preferred massage oil, which tea to drink, what areas of the body they wish the therapist to concentrate on. Additionally, being part of EHG we follow and abide by the group's award winning high standards and customer service philosophy.

#### How has rebranding from La Siesta Spa to La Spa in 2018 influenced the service, development and staff motivation?

Our spa team worked together to create our new brand and vision with a new logo design, image, color palette and core values. Our aim – to have an independent presence and be more than an inhouse guest service while remaining clearly aligned with EHG. While each branch has its own identity the whole business follows our core values of professionalism and consistency, being luxurious, operating to world standards, and above all maintaining honesty and trustworthiness and really caring for our staff.

## What is your vision for the future?

Very simply – to continue to be a pioneer and trendsetter in Vietnam's day spa industry.

### Tour

## SEE THE SPLENDOR OF HA LONG BAY WITH JADE SAILS

The UNESCO World Heritage site of Ha Long Bay, with up to 2,000 limestone islets, is one of Vietnam's natural treasurers and a breathtakingly beautiful mustsee destination. Most cruises around the Bay involve an overnight stay. However, appreciating that not everyone has the convenience of time, Jade Sails have created a unique, luxurious cruise lasting seven hours incorporating all the sights and experiences of a longer cruise. A brief itinerary follows:

Depart the hotel at 7am by chauffeur-driven limousine, arriving at Tuan Chau marina for 9.30am. Following a speed boat transfer, the cruise Captain and his team welcome you on board with drinks and a tour briefing before setting sail around Ha Long and Lan Ha Bays.

An early lunch of fusion Vietnamese cuisine is served in the restaurant against a backdrop of spectacular views, after which time we drop anchor in a cove. From here, explore the area by kayak or bamboo boat rowed by local fishermen. Take in the stalagmite sea caves, hidden lagoons and incredible rock formations rising from jade green waters.

An afternoon swim in the quiet paradise of Lan Ha Bay is followed by a cookery class back on board learning to make Vietnamese Spring Rolls. By 4.30pm its time for happy hour and the Sunset Party on the deck before cruising gently back to Tuan Chau Marina. Here, a limousine transfer awaits to bring you back to Hanoi and your hotel by 7.30pm. Time for dinner, drinks, shopping or your onward journey to the next destination.

# HA LONG BAY DAY TOUR WITH JADE SAILS



Scan here, get there

# HOA LU AND TAM COC, LIMESTONE OUTCROPS & BEAUTIFUL CAVES



Two hours from Hanoi, Ninh Binh is surrounded by a stunning

landscape of lush green paddy fields and striking limestone outcrops. It is a must if you plan to see the best of North Vietnam.

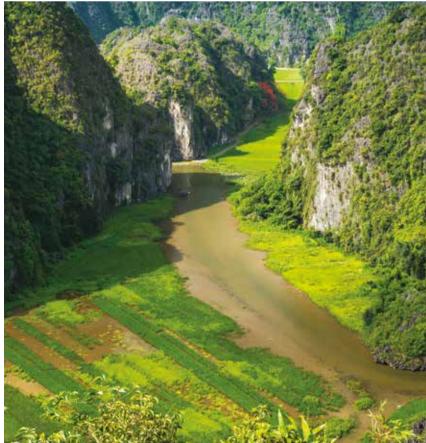
Hoa Lu was the capital of Vietnam, or Dai Co Viet as it was then called, from 968 to 1009, founded by King Dinh Tien Hoang. He reigned for twelve years followed by King Le Dai Hanh who ruled for twenty-nine years.

In 1010 King Ly Thai moved the capital from the Hoa Lu citadel to the site of present day Hanoi, which he called Thang Long (meaning Rising Dragon). Today there are two temples built in the grounds of the former royal palace, each dedicated to King Dinh Tien Hoang and King Le Dai Hanh.

After lunch in a local restaurant in Tam Coc, where goat's meat is a specialty, a short stroll brings us to the boat station for a wonderful two-hour boat trip around Tam Coc. The name Tam Coc means Three Caves and is considered Ha Long Bay on land.

The three limestone caves stretch along the Ngo Dong river and are named Hang Ca, Hang Hai and Hang Ba. Lie back in the boat rowed by a local lady - often using her feet - and enjoy the fabulous views of limestone mountains, rice paddies and temple sites as you drift leisurely from cave to cave.

Please contact the front office for more information and a full itinerary.



### Travel

# **ESCAPE TO THE 'TOP OF THE WORLD'**





#### SAPA IS A PARADISE FOR WALKERS AND NATURE LOVERS

A delightful way to spend a weekend during your Vietnamese holiday would be to take a trip to Sapa, 350km northwest of Hanoi. Established as a hill station by the French in 1922 it is a place of dramatic scenery, overlooking plunging valleys, surrounded by towering mountains and home to different ethnic tribes.

Fan Si Pan is Vietnam's and Indochina's highest mountain hence nicknamed 'Roof of Indochina'. From here and Ta Chi Nhu mountain you may be able to witness the "heavenly ocean" of cloud cover, known as "hunting clouds" when there is a spotless sea of cloud and the sun glistens like silver.

Sapa is also famous for its rice paddy terraces. Visiting in May gives a glimpse into the lives of farmers planting rice, which in June will be bright green and sparkling with a special beauty. In addition to the terraces there are lakes, waterfalls and the beautiful Ham Rong Flower Garden which paints a picture of colorful blooms and blossom.

The Ethnic people hold markets in town every day but at the weekends the markets are especially busy and bustling with increased traders coming into town from the mountain villages to sell their crafts and vividly colored fabrics. On Saturday there is even a Love Market when girls from the outlying villages hope to meet the boy of their dreams!

In a nutshell, Sapa is a beautiful, fascinating place, and definitely not to be missed.

For more information on a weekend in Sapa please contact our front desk.



JadeSails is an elite and unique sailboat designed with the idea of creating a luxurious open space so that visitors can harmoniously blend into the natural wonders of the world Halong Bay with the elegant and modern interior includes: Restaurants, Lounge bar & cafe, Sundeck, Swimming bar, Spa, Gym...

Our itinerary with a difference and unique gives you ample opportunities to experience an unforgettable vacation by getting away from crowds and the standard route. Only 8 hours, but we bring you a journey to discover Ha Long Bay and Lan Ha Bay equivalent to the usual 2 days 1 night. This is what we say no one but us can do.



As the only luxury cruise exploring the Ha Long bay and Lan Ha bay for the full day trip

www.originalexplorer.com





Tanmy Design sits behind a wonderful old facade, and combines the feel of old Hanoi with modern and contemporary architecture and design. Tanmy Design features Vietnam's finest designers – Fashion, Accessories, and Homewares as well as traditional Tan My Embroidery own brand.



Hanoi's most exciting shopping experience



www.tanmydesign.com



Open daily 08:00 - 20:00





L A S I E S T A LUXURY BOUTIQUE HOTEL LA SIESTA PREMIUM HANG BE OFFICIALLY OPENED IN APRIL 2019 LA SIESTA PREMIUM HANG BE Add: 27 Hang Be Str., Hoan Kiem Dist., Hanoi Tel: +84 24 3929 0011

# Speaking Vietnamese

### DAILY CONVERSATION

| ENGLISH                       | VIETNAMESE               | PRONUNCIATION           |
|-------------------------------|--------------------------|-------------------------|
| Hello/ Hi/ Good morning/ Good | Xin chào                 | Sin chow                |
| afternoon/ Good evening       |                          |                         |
| Goodbye                       | Tạm biệt                 | Tam bee it              |
| Good night                    | Chúc ngủ ngon            | Chook ngu ngon          |
| See you again                 | Hẹn gặp lại              | Hen gawp lie            |
| How are you?                  | Bạn có khỏe không?       | Ban co kwe khome?       |
| I'm fine, thank you!          | Cảm ơn bạn tôi khỏe      | Gahm un ban thoy kwe    |
| What's your name?             | Bạn tên gì?              | Ban thane zee?          |
| My name is                    | Tôi là                   | Thoy la                 |
| Thank you                     | Cảm ơn                   | Gahm un                 |
| You're welcome                | Không có chi             | Khom go chee            |
| Sorry/ Excuse me              | Xin lỗi                  | Seen loy                |
| No problem                    | Không sao                | Khome xao               |
| Yes                           | Vâng                     | Vung                    |
| No                            | Không                    | Khome                   |
| Can you help me?              | Bạn giúp tôi được không? | Ban zoop thoy duc khom? |
| I don't understand            | Tôi không hiểu           | Toy kung hey-oh         |
| l understand                  | Tôi hiểu                 | Toy hey-oh              |
| Happy New Year!               | Chúc mừng năm mới!       | Chuck moong numb moi!   |

### SHOPPING

| ENGLISH                     | VIETNAMESE                 | PRONUNCIATION             |
|-----------------------------|----------------------------|---------------------------|
| I would like something else | Tôi muốn cái khác          | Toy muan kai khac         |
| Souvenir                    | Quà lưu niệm               | Wa lew niem               |
| Bag                         | Вао                        | Вао                       |
| How much?                   | Bao nhiêu tiền?            | Bow neuw tee-en?          |
| Can you give me a discount? | Bớt được không?            | Bot duoc kung?            |
| That's too expensive        | Đắt quá                    | Dat wa                    |
| l can't afford it           | Tôi không đủ tiền          | Toy kung du tien          |
| Ok, I'll take it            | Tôi mua cái này            | Toy moo-ah kuy nay        |
| l don't want to buy this    | Tôi không mua              | Toy kung moo-ah           |
| Smaller size                | Cỡ nhỏ hơn                 | Cor nyor hurn             |
| Larger size                 | Cỡ lớn hơn                 | Cor lurn hurn             |
| What is this?               | Cái gì đây?                | Kie zee day               |
| Can I have a look?          | Tôi có thể xem được không? | Toy co the xem duoc kung? |

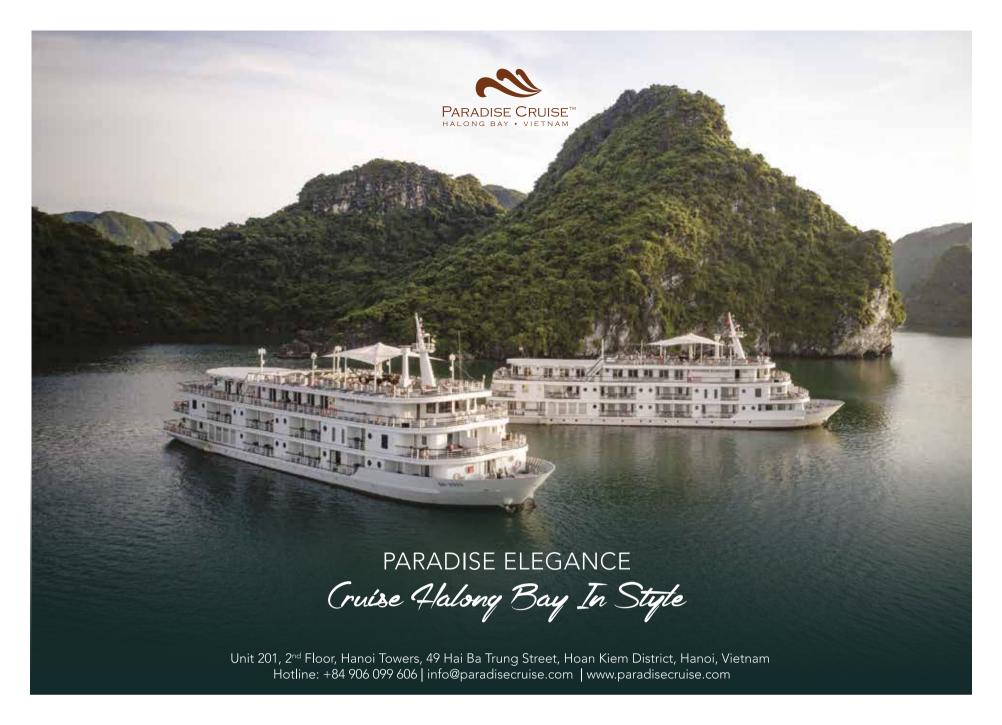
#### ABOUT

Elegance Hospitality is a group of hotels renowned for our well-equipped facilities and sophisticated service. Founded in the early 2000s, we have developed from our first hotel in Hanoi to the current chain of 6 boutique hotels in Hanoi's Old Quarter and one outstanding resort in Hoi An Town. Our distinctive collection of properties redefines the very concept of boutique and luxury hospitality.

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